

COMMERCIAL CANNABIS PROPOSAL(S) EVALUATION

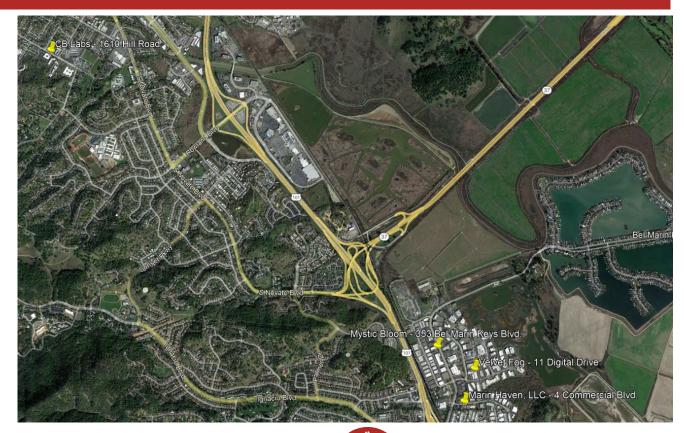
RECOMMENDATION

- Hold a public hearing
- Evaluate three (3) qualified Commercial Cannabis business proposals
- Potentially designate applicants to be awarded a Conditional Certificate to move forward in permitting process



OVERVIEW

- Summary of Regulations
- 2020 RFP Update
- 2021 RFP
- Qualified Proposals
 - Marin Haven
 - Mystic Bloom withdrawn
 - CB Labs
 - Velvet Fog*
- Public noticing
- Next Steps



^{* -} Velvet Fog received a Conditional Certificate on February 8, 2021, but is seeking new CC based on new proposed location.

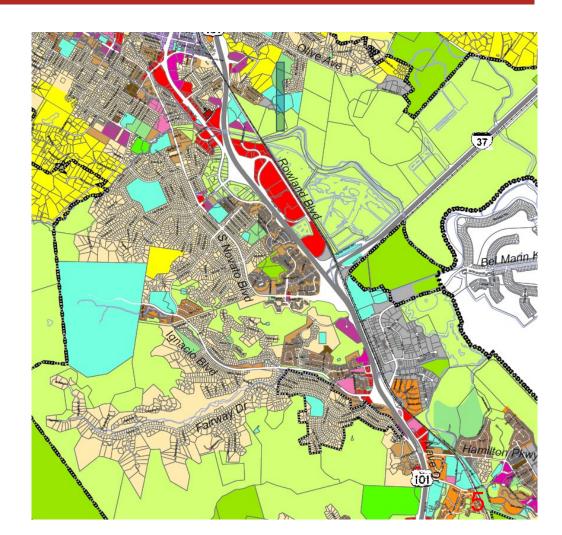
SUMMARY OF REGULATIONS

- Novato Municipal Code Chapter 8, Section 11
- City Council Resolution No. 2019-069
- Allowable Licenses:
 - Non-storefront retail (delivery) unlimited
 - Testing Laboratory 2
 - Manufacturing 2
 - Indoor Cultivation I
 - Microbusiness 2
 - Distribution I if standalone; no limit if ancillary to other license



SUMMARY OF REGULATIONS (CONT...)

- Commercial/Industrial Zones (CI or LIO)
 - Minimum 600' setback from youth-oriented facilities
- Business Professional Office (BPO)
 - Additional set back from residential
- Community Benefit Agreement
 - I-4% of gross receipts, depending on license type



SUMMARY OF REGULATIONS (CONT...)

- RFP process
- Proposal Review Committee
 - Planning
 - Code Enforcement
 - Building
 - Police
 - Novato Fire Protection District
 - Novato Sanitation District
 - North Marin Water District











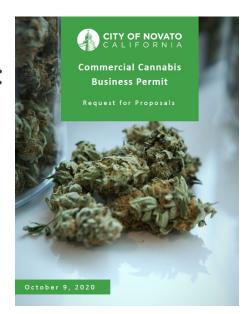
SUMMARY OF REGULATIONS (CONT...)

- Conditional Certificate (CC)
 - Awarded by City Council resolution
 - 2 years to complete all requirements before operating:
 - State licenses
 - Background Checks
 - Security
 - Building code compliance
 - Community benefits agreement
 - Odor control
 - Hazardous material storage
- Commercial Cannabis Business Permit (CCBP)
 - 2 year term with renewal application process



2020 RFP UPDATE

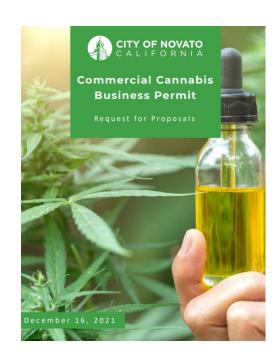
- First RFP issued Oct 9, 2020
- 3 applications awarded Conditional Certificates on February 9, 2021:
 - Marin Connection DBA: Medela Power (indoor cultivation)
 - Currently completing requirements and permitting to renovate proposed space
 - Novato Cannabis Co. (non-storefront retail)
 - Construction delays at proposed location withdrawn
 - Velvet Fog (microbusiness)
 - Same owners as Novato Cannabis
 - Construction delays at proposed location
 - Re-submitted for new CC in 2021 RFP at new location





2021 RFP

- RFP released Dec 16, 2021
- 4 qualified applications received:
 - Marin Haven, LLC. (non-storefront retail)
 - Mystic Bloom (non-storefront retail)
 - CB Labs (testing laboratory)
 - Velvet Fog (microbusiness)*





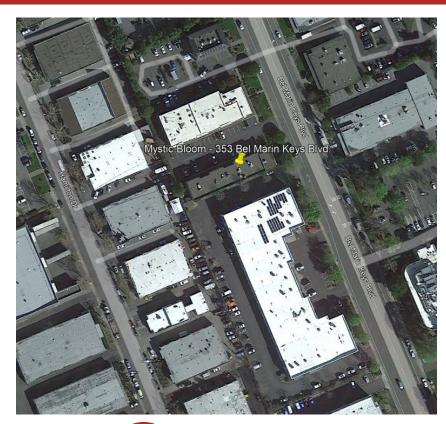
MARIN HAVEN, LLC.

- License Type: Non-storefront Retail
- Location: 4 Commercial Blvd.
 - ~1,000 sq. ft. in existing office building
- Operations:
 - Delivery of cannabis products
 - Public not allowed in facility
 - No hazardous materials
- CBA: 3.5% annual gross receipts (\$50-87,000/year)



MYSTIC BLOOM

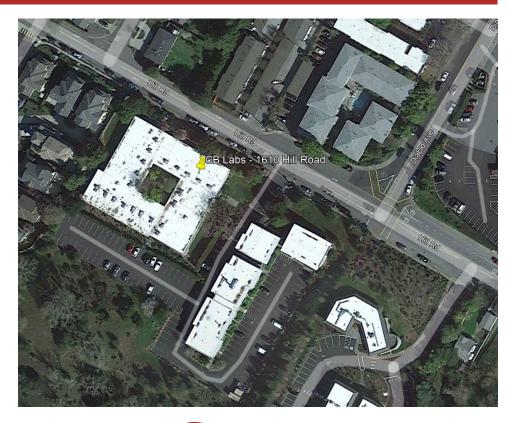
- License Type: Non-storefront Retail
- Application withdrawn on 3/7/22





CB LABS

- License Type: Testing laboratory
- Location: 1615 Hill Road, #9-10
 - ~1,800 sq. ft. in existing office building in BPO
 - 291' setback from NUSD property line
- Operations:
 - Operating legally under special agreement since 2017
 - Certificate of Analysis testing
 - (potency, toxins, microbials, pesticides, etc.)
 - Research & Development testing
 - Secure process for product delivery/receiving
 - No hazardous materials
- CBA: Recommend 1.5% annual gross receipts

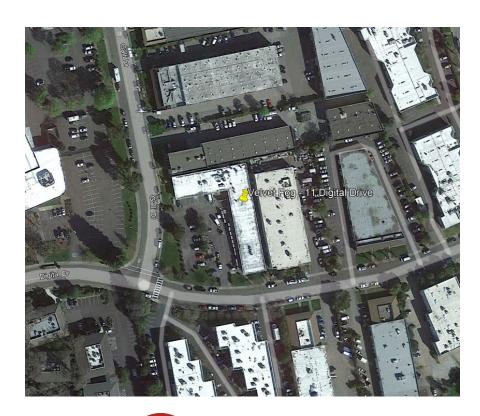




VELVET FOG*

- License Type: Microbusiness
 - (manufacturing, distribution, non-storefront retail)
- Location: I I Digital Drive, Suite D
 - ~3,000 sq. ft. in existing warehouse
- Operations:
 - Manufacturing packaging of raw flower
 - Distribution transfer of raw flower for product processing
 - Non-storefront retail retail delivery only
 - Public not allowed in facility
 - No hazardous materials
- CBA: 3.5% annual gross receipts (\$50-300,000/year)

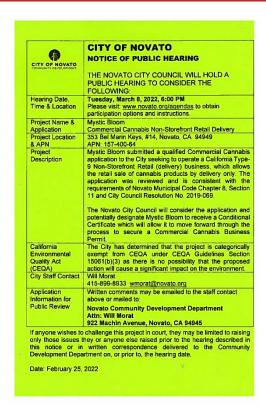
* Issued CC under City Council Resolution No. 2021-012 on Feb 9, 2021 for different location. Seeking new 2-year CC at new proposed location.





PUBLIC NOTICING

- ~774 public notices mailed out Feb 25, 2022
- All property owners, residents, and businesses within 600' radius of each proposed location
- Public notice published in Marin Independent Journal on Feb 26 & March 4, 2022



NEXT STEPS

- Evaluate three (3) qualified Commercial Cannabis business proposals
- Potentially designate applicants to be awarded a Conditional Certificate to move forward in permitting process
 - Identify any conditions of approval that should be applied
- Staff will return with resolutions for Conditional Certificates for Council consideration



QUESTIONS & DISCUSSION